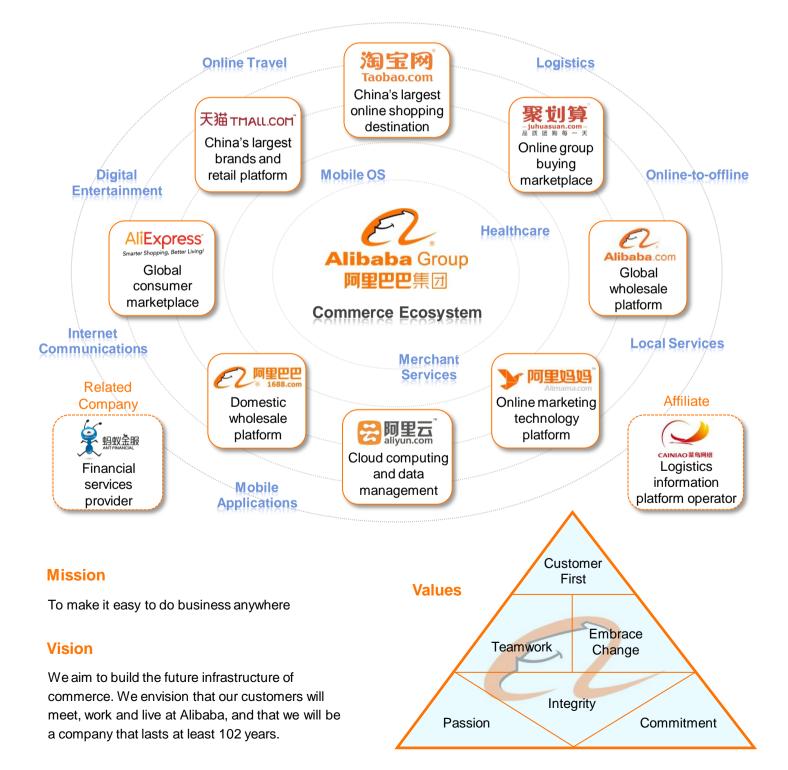


As of August 2015

What is Alibaba Group?

Alibaba Group's mission is to make it easy to do business anywhere. We operate leading online and mobile marketplaces in retail and wholesale trade, as well as cloud computing and other services. We provide technology and services to enable consumers, merchants, and other participants to conduct commerce in our ecosystem.

Alibaba Group was founded in 1999 by 18 people led by Jack Ma, a former English teacher from Hangzhou, China. Our founders started our company to champion small businesses, in the belief that the Internet would level the playing field by enabling small enterprises to leverage innovation and technology to grow and compete more effectively in the domestic and global economies.





Alibaba Group's major businesses include:



Taobao Marketplace - China's largest online shopping destination

Launched in May 2003, Taobao Marketplace (www.taobao.com) is the online shopping destination of choice for Chinese consumers looking for wide selection, value and convenience. Shoppers choose from a wide range of products and services on Taobao Marketplace, which features hundreds of millions of product and service listings. Taobao Marketplace was China's largest online shopping destination in terms of gross merchandise volume in 2014, according to iResearch. In addition, the Mobile Taobao App was the No. 1 e-commerce app in China as of the end of March 2015, according to iResearch.

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Tmall.com – China's largest third-party platform for brands and retailers

Launched in April 2008, Tmall.com (<u>www.tmall.com</u>) is dedicated to providing a premium shopping experience for increasingly sophisticated Chinese consumers in search of top-quality branded merchandise. A large number of international and Chinese brands and retailers have established storefronts on Tmall.com. According to iResearch, Tmall.com was China's largest third-party platform for brands and retailers in terms of gross merchandise volume in 2014.



Juhuasuan – Most popular online group buying marketplace in China

Launched in March 2010, Juhuasuan (<u>www.juhuasuan.com</u>) is the most popular online group buying marketplace in China based on monthly active users in 2014, according to iResearch. The platform offers quality products at discounted prices by aggregating demand from numerous consumers. It mainly does this through flash sales which make products available at discounted prices for a limited period of time.



Smarter Shopping, Better Living!

AliExpress – Popular global consumer marketplace

Launched in April 2010, AliExpress (<u>www.aliexpress.com</u>) is a global retail marketplace targeted at consumers worldwide, many of them located in Russia, Brazil and the United States. The platform enables consumers from around the world to buy directly from wholesalers and manufacturers in China and have access to a wide variety of products at competitive prices.





Alibaba.com - Leading platform for global wholesale trade

The first business of Alibaba Group, Alibaba.com (<u>www.alibaba.com</u>) is the leading platform for global wholesale trade serving millions of buyers and suppliers around the world. Through Alibaba.com, small businesses can sell their products to companies in other countries. Sellers on Alibaba.com are typically manufacturers and distributors based in China and other manufacturing countries such as India, Pakistan, the United States and Thailand.



1688.com – Leading online wholesale marketplace in China

Launched in 1999, 1688.com (<u>www.1688.com</u>) is a leading online wholesale marketplace in China. It serves as a wholesale channel for merchants doing business on Alibaba Group's retail marketplaces to source products from domestic wholesalers.



Alimama – Leading online marketing technology platform

Launched in November 2007, Alimama (<u>www.alimama.com</u>) is an online marketing technology platform that offers sellers on Alibaba Group's marketplaces online marketing services for both personal computers and mobile devices. Through the Taobao Affiliate Network, Alimama also provides those sellers with such marketing services on third-party websites.



Aliyun (Alibaba Cloud Computing) – Developer of platforms for cloud computing and data management

Established in September 2009, Aliyun (Alibaba Cloud Computing; <u>www.aliyun.com</u>) develops highly scalable cloud computing and data management services providing large and small businesses, financial institutions, governments and other organizations with flexible, cost-effective solutions to meet their networking and information needs. A business of Alibaba Group, one of the world's largest e-commerce companies, Aliyun operates the network that powers Alibaba Group's extensive online and mobile commerce ecosystem and sells a comprehensive suite of cloud computing services to support sellers and other third-party entities participating in this ecosystem.



We also derive support for our ecosystem from the businesses and services of related and affiliated companies including:



Ant Financial Services Group – Financial services provider focused on serving small and micro enterprises and consumers

Ant Financial Services Group is focused on serving small and micro enterprises as well as consumers. With the vision "to turn trust into wealth," Ant Financial is dedicated to building an open ecosystem of Internet thinking and technologies while working with other financial institutions to support the future financial needs of society. Businesses operated by Ant Financial Services Group include Alipay, Alipay Wallet, Yu'e Bao, Zhao Cai Bao, Ant Micro Loan and Sesame Credit.



Cainiao Logistics – Operator of a logistics information platform

Cainiao Logistics is dedicated to meeting the current and future logistics demands of China's online and mobile commerce sector. It operates a logistics information platform which provides real-time access to information for both buyers and sellers, as well as information that allows delivery service providers to improve the efficiency and effectiveness of their services. Cainiao Logistics is an affiliate of Alibaba Group.